ID	FLE01
STATE ID	Law Enforcement 3.0
Description	LARGE-SIZE FOUR (4) DOOR FRONT WHEEL DRIVE ENFORCEMENT SEDAN, POLICE TYPE, EPA DEFINED. PASSENGER AND CARGO SPACE MUST BE 110 CU. FT BUT LESS THAN 120 CU. FT. (IMPALA POLICE SEDAN)
Estimated Quantity	8
Delivery Location/details	DAS, Des Moines, Direct Factory Delivery
Pre-delivery Inspection Allowance (per vehicle)	\$0.00

	Pricing Conf	guration #1	Pricing Configuration #2	
Equipment Description	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications				
1 SPEEDOMETER	STD	\$0.00		\$0.00
- Calibrated with 2% accuracy with 2 MPH increments to 120 MPH				
2 MIRRORS	STD	\$0.00		\$0.00
- Interior: Rearview Day or Night tab selector type				
- Exterior: Dual mounted on left & right doors with control.	0.77	***		
3 AIR CONDITIONING - Standard factory package installed	STD	\$0.00		\$0.00
4 SEATS	STD	\$0.00		\$0.00
Heavy duty cloth fabric cover front buckets with rear bench vinyl	0.15	ψ0.00		ψ0.00
seat Heavy duty springs in cushions and backs, if available, treated				
to resist stains.				
- Six way power drive seat, if available.				
FLOOR COVERING	STD	\$0.00		\$0.00
- Heavy duty carpet, passenger area, color coordinated;				
carpeted cargo area.	CTD	<b>#0.00</b>		<b>\$0.00</b>
6 Glass - Windshield & all windows tinted	STD	\$0.00		\$0.00
7 HEATER AND DEFROSTER	STD	\$0.00		\$0.00
- Standard	0.5	φοιοσ		ψ0.00
8 RADIO	STD	\$0.00		\$0.00
- Stereo AM/FM radio with single CD player.				
- Radio suppression package MOULDINGS	N/A	\$0.00		\$0.00
Body side with vinyl insert full length between wheel wells.	N/A	\$0.00		\$0.00
STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY				
INSTALLED.				
STEERING COLUMN	STD	\$0.00		\$0.00
- Tilt	CTD	<b>#0.00</b>		<b>\$0.00</b>
1 WINDSHIELD WIPERS AND WASHERS - Intermittent 3 speed with washers	STD	\$0.00		\$0.00
2 CIGARETTE LIGHTER	N/A	\$0.00		\$0.00
- Yes		•		
3 KEYS	STD	\$0.00		\$0.00
- Single key to fit all locks				
- Each car individually keyed INSTRUMENT GAUGES	STD	\$0.00		\$0.00
- Standard production gauges or indicators	0.15	ψ0.00		ψ0.00
DOME LIGHT	6C7	\$0.00		\$0.00
- Extra dome light to be mounted back of windshield with separate				
switch Standard production dome light with door switch deactivated.				
REAR WINDOW DEFROSTER	STD	\$0.00		\$0.00
- Electric, heated wire type		*****		*****
- Factory installed				
7 CRUISE CONTROL	STD	\$0.00		\$0.00
Automatic speed control     Factory installed				
ENGINE	STD	\$0.00		\$0.00
- 3.9 liter, 242 hp @ 5200 rpms		****		****
- V-6 ELECTRONIC FUEL INJECTION with engine oil cooler				
TRANSMISSION	STD	\$0.00		\$0.00
<ul> <li>Automatic heavy duty police type</li> <li>4 speed including overdrive with auxiliary oil cooler</li> </ul>				
BATTERY	690	\$0.00		\$0.00
- Heavy duty maintenance free:		****		
70 amp750 cca				
1 WHEEL COVERS	?	\$0.00		\$0.00
- Full, NO Center Caps 2 TIRES	?	\$0.00		\$0.00
Five (5) each Pirelli P6 H rated All Season police tires. P225/60R16		ψ0.00		Ψ0.00
SBR Blackwall. No substitutes				
3 ALTERNATOR	125	\$0.00		\$0.00
- 65 amp. minimum150 amp	1			

10.000   1					
Process   Selection   Process   Selection   Process   Selection			\$0.00		\$0.00
Passed April   Pass	25 STEERING	STD	\$0.00		\$0.00
Passed April   Pass	- Power steering with external cooler				
Heavy day police type progras, shocks and stabilizer bans.   10   10   10   10   10   10   10   1		STD	\$0.00		\$0.00
278ATTERY HEAT SHELD		310	Φ0.00		\$0.00
Factory intellided, if availables   South					*
200   200		STD	\$0.00		\$0.00
2. All to be police type   2. PRAME   2. P	- Factory installed, if available				
100   30   30   30   30   30   30   30	28 COMPONENTS	STD	\$0.00		\$0.00
STD	- All to be notice type				
Heavy alay   Coolant recovery variety with viscous fan.		STD	00.02		00.02
Second   S		310	φ0.00		φ0.00
Cooler tecovery system with viscoss fan.			****		*
Service   Serv		STD	\$0.00		\$0.00
1-Heavy duty, power, 4 wheel sides	<ul> <li>Coolant recovery system with viscous fan.</li> </ul>				
1-Heavy duty, power, 4 wheel sides	31 BRAKES	STD	\$0.00		\$0.00
28   NORTHE BLOCK   HEATER   Factory Installed, 110 volt AC   35   Filish   1.0 volt	- Heavy duty, nower, 4 wheel disc		****		*****
Francop visablent, 110 voll AC		K05	00.02		00.02
SFINSH   Color: All black   Color Cost Parts   Section		ROS	φ0.00		φ0.00
Colear Cost Paint   Section   Sect					****
Clear Coat Paint   Section   Secti		41U	\$0.00		\$0.00
Separate	- Color: All black				
Separate	- Clear Coat Paint				
SEATBELTS   Front and Read Shoulder/Laps Belts, Lap Belt for Center Seating   STD   \$0.00		STD	\$0.00		\$0.00
Separate		0.5	φ0.00		φ0.00
Front and Rear ShoulderLaps Belts, Lap Belt for Center Seating   STD					
Stock   Stoc		SID	\$0.00		\$0.00
Automatic Trunk Opener   39	<ul> <li>Front and Rear Shoulder/Laps Belts, Lap Belt for Center Seating</li> </ul>				
Automatic Trunk Opener   Spot   Spo		STD	\$0.00		\$0.00
Stock   Stoc					
Second   S					
No.					
Individual Front and Rear Carpeted Floormats   34   \$0.00					
42 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line  43 Required Options (Pricing required for a complete Bid)  44 Power Windows and Power locks  45 Spotlight - Post mounted left.  47 Spotlight - Post mounted left.  48 Power windows and Power locks  49 Spotlight - Post mounted left.  50 Spotlight - Post mounted left.  51 Spotlight - Post mounted left.  51 Spotlight - Post mounted left.  52 Spotlig					
42 Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	41 Individual Front and Rear Carpeted Floormats	B34	\$0.00		\$0.00
As   Required Options (Pricing required for a complete Bid)					
			******		*****
A   Power Windows and Power locks   STD   S0.00   S0.00	additional cost, please list this option on this line				
A   Power Windows and Power locks   STD   S0.00   S0.00					
Association   Table					
STD   \$0.00   \$0.00	44 Power Windows and Power locks	STD	\$0.00		\$0.00
STD   \$0.00   \$0.00	45 Spotlight - Post mounted left.	7X6	\$0.00		\$0.00
47 Power windows and Power looks 48 Power windows and Power looks 59 pollight - Post mounted left. 50 Spoilight - Post mounted left and right pre-drilled. 51 Spoilight mount 52 Power windows and Power looks 59 Spoilight - Post mounted left and right pre-drilled. 50 Spoilight - Post mounted left and right pre-drilled. 50 Spoilight mount 50 Spoilight - Post mounted left and right pre-drilled. 51 Spoilight mount 51 Post provided by Dealer 52 Ratra keys and FOBs provided by Dealer 53 Trailler Tow Package 54 Side Air Bags 55 Vehicle Model: 56 Vehicle Model: 57 Vehicle Model: 58 Vehicle Model: 59 William May a Sould Spoiling Spoili					
48 Power windows and Power locks   \$0.00		018	ψ0.00		ψ0.00
48 Spotlight - Post mounted left.  \$29.00 \$0 Spotlight - Post mounted left and right pre-drilled.  \$25.00 \$1 Spotlight mount - Pre-drilled left pillar with mounting bracket, for spotlight - Factory diffield \$2 2 extra keys and FOBs provided by Dealer \$3 Trailler Tow Package  \$30.00 \$320.00 \$54 Side Air Bags \$55 \$66  Vehicle Make: Vehicle Model: Vehi					
Spotlight - Post mount   Fost					
Specifight mount	49 Spotlight - Post mounted left.		\$250.00		
Signormount	50 Spotlight - Post mounted left and right pre-drilled.		\$225.00		
- Pre-drilled left pillar with mounting bracket, for spotlight - Factory drilled - F					
- Factory drilled 52 2 extra keys and FOBs provided by Dealer 53 Trailer Tow Package 54 Side Air Bags 55 \$320.00 \$N/A \$0.00 \$N/A \$0.			ψ123.00		
Size Attra keys and FOBs provided by Dealer   Size Trailer Tow Package   Size Air Bags   Siz					
Sample   Tow Package   Sample   Sampl			0.000		
Side Air Bags   Side Air Bag					
55 56 Vehicle Make: Vehicle Model: Vehicle Model: Vehicle Model Code: Search Welse Working Welse	53 Trailer Tow Package	N/A	\$0.00		
55 56 Vehicle Make: Vehicle Model: Vehicle Model: Vehicle Model Code: Search Welse Working Welse	54 Side Air Bags		\$320.00		
Vehicle Make:   Vehicle Model:   MPALA POLICE	55				
Vehicle Model:  Vehicle Model:  Vehicle Model Code:  Wolscount off dealer price (Black Book Invoice) for additional options not stated in specifications:  American Made (Yes/No):  Exact Model Designation and Equipment Package:  EPA Highway (MPG):  Base Price:  Required Option Price:  Required Option Price:  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Required as a negative value,  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)		i	CHEVIDOLET		
Vehicle Model Code:  Wissey discount off dealer price (Black Book Invoice) for additional options not stated in specifications:  American Made (Yes/No): Exact Model Designation and Equipment Package:  EPA Highway (MPG):  Required Option Price: Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  Required Option Price:  Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)					
Vehicle Model Code:  9 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications:  American Made (Yes/No):  Exact Model Designation and Equipment Package:  EPA Highway (MPG):  Sase Price:  Required Option Price:  Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  Required Option Price:  Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Note: Discounts are subtracted from the cost and should be entered as a negative value)	57 Vehicle Model:		IMPALA POLICE		
59 % discount off dealer price (Black Book Invoice) for additional options not stated in specifications: 60 American Made (Yes/No): 61 Exact Model Designation and Equipment Package: 62 EPA Highway (MPG): 63 Fequired Option Price: 65 Required Option Price: 66 Pleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 67 Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)			1WS19		
additional options not stated in specifications:  American Made (Yes/No): Exact Model Designation and Equipment Package:  EPA Highway (MPG):  Substituting the color of t			144019		
additional options not stated in specifications:  American Made (Yes/No): Exact Model Designation and Equipment Package:  EPA Highway (MPG):  Substituting the color of t	59 % discount off dealer price (Black Book Invoice) for				
American Made (Yes/No): Exact Model Designation and Equipment Package:  EPA Highway (MPG):  Exact Model Designation and Equipment Package:  EPA Highway (MPG):  EXACT Model Designation and Equipment Package:  EPA Highway (MPG):  EXEMPTION:  Base Price:  \$22,234.00  \$0.00					
Exact Model Designation and Equipment Package:  EPA Highway (MPG):  Base Price:  Required Option Price:  Note: Discounts are subtracted from the cost and should be entered as a negative value)  Required Option Price:  Solution					
62 EPA Highway (MPG): 63 64 Base Price: 65 Required Option Price: 66 Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 67 Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)		1	Yes		
EPA Highway (MPG):  63 64	61 Exact Model Designation and Equipment Package		1WS19 9C1		
63 64 Base Price: 65 Required Option Price: 66 Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 67 Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	- act moder bookgration and Equipment I denage.				
63 64 Base Price: 65 Required Option Price: 66 Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 67 Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)					
63 64 Base Price: 65 Required Option Price: 66 Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 67 Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)	62 EPA Highway (MPG):				
Base Price:  522,234.00  Required Option Price:  No.00  Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  Required Option Price:  S0.00					
65 Required Option Price: 66 Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 67 Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value) 68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  (Note: Discounts are subtracted from the cost and should be entered as a negative value)			#00.004.55	1	00.55
Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  67	D4 Base Price:				
Fleet Incentive Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  67	65 Required Option Price:		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)  67					
be entered as a negative value)  67			\$0.00		\$0.00
be entered as a negative value)  67	(Note: Discounts are subtracted from the cost and should				
Government Discount: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  68 Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  (Note: Discounts are subtracted from the cost and should be entered as a negative value)	·				
(Note: Discounts are subtracted from the cost and should be entered as a negative value)  68  Other Discounts: (Note: Discounts are subtracted from the cost and should be entered as a negative value)  (Note: Discounts are subtracted from the cost and should be entered as a negative value)	ů í		(6) 000		20.11
be entered as a negative value)  Other Discounts:  (Note: Discounts are subtracted from the cost and should be entered as a negative value)  be entered as a negative value)	Government Discount:		(\$4,300.00)		\$0.00
be entered as a negative value)  Other Discounts:  (Note: Discounts are subtracted from the cost and should be entered as a negative value)  be entered as a negative value)	(Note: Discounts are subtracted from the cost and should				
Other Discounts:  (Note: Discounts are subtracted from the cost and should be entered as a negative value)  \$0.00	`				
(Note: Discounts are subtracted from the cost and should be entered as a negative value)	· · ·				
(Note: Discounts are subtracted from the cost and should be entered as a negative value)	68 Other Discounts:		\$0.00		\$0.00
be entered as a negative value)					
69 Final Price: \$17,934.00 \$0.00	be entered as a negative value)				
	69 Final Price:		\$17,934.00	$\overline{\mathcal{V}}$	\$0.00
	i mai i nce.	I	Ţ, <del></del>	ı	Ţ 5.00